

# THANK YOU FOR YOUR SUPPORT!

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Bank Mutual

BMO Harris Bank, NA

BOB's Discount Furniture

Brewers Community Foundation

Burmester Foundation

Butter Buds Inc

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City of Racine

CNH Industrial Foundation

Community Insurance Information Center

Cream City Real Estate

Doerr Charitable Trust

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Greater Milwaukee Foundation

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US Bank Foundation

Waukesha Rotary Club

WE Energies Foundation

Wells Fargo Home Mortgage

WHEDA

Wintrust Mortgage



NeighborWorks®  
HomeOwnership Center



### Vision Statement:

*HRI envisions strong communities where residents are prepared to achieve and maintain home ownership.*

### Mission Statement:

*HRI Prepares People for Successful Home Ownership*

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# IMPACT

## REPORT

# 2017

### Successful Homeownership In Our Communities

MILWAUKEE

RACINE

WAUKESHA

# Success STORIES



Owning my own home was one of my dreams as a child. As an adult it became clear that becoming a home owner wasn't as easy as I thought it would be. I knew I was ready and I even knew what I wanted, I just didn't know where to start.

I was referred to a Housing Resources Inc. class by my Realtor. When I left after the classes I knew I was on the right path to becoming a home owner. I was amazed at how much I learned.

I worked with Elena who helped me make a savings plan and was there for me during the entire process, start to finish. She was always available when I needed her. She never missed a phone call or email.

The day I closed was one of the best days of my life.

Thank you Elena & HRI!

*Sheila Phifer*



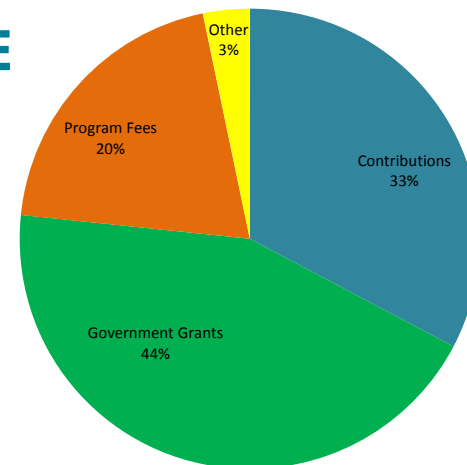
Jessica completed our Home Works for Homebuyers education class in September 2017. She asked really good questions and always took notes. She was enthusiastic and excited throughout the whole process which helped her to purchase her home in less than one year.

This photo captures the spirit of what we hope all buyers feel once they realize they have a home to call their own.

## WAY TO GO JESSICA!

### 2017 REVENUE

- Contributions
- Government Grants
- Program Fees
- Other



# ACCOMPLISHMENTS 2017

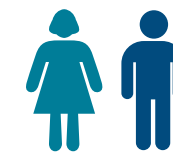
## HOMEOWNERSHIP PROMOTION

Homebuyer Education Graduates.....	1707
Homebuyers Counseled.....	871
Closed Loans.....	374
Total Mortgage Loans.....	\$37,058,805
Total Sales Price.....	\$39,562,512
Down Payment & Closing Cost Assistance.....	\$2,017,898

## HOMEOWNERSHIP PRESERVATION

Homeowners Counseled.....	70
Homeowners Educated.....	182
Tools Loaned.....	1200
Major Home Rehabs.....	3 (\$61,762)
Minor Home Repair Rebates.....	42 (\$57,485)

## CLIENTS SERVED BY ALL PROGRAMS



### GENDER:

- Female: 73%
- Male: 27%



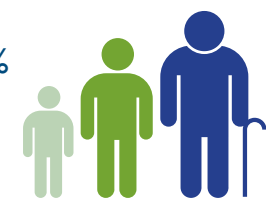
### RACE:

- Asian: 3%
- African American: 64%
- Caucasian: 27%
- Native American: 1%
- Multi-Racial: 3%
- Other: 2%



### INCOME:

- 30% and below AMI: 20%
- 31 – 50%: 34%
- 51 – 80%: 35%
- 81 – 100%: 6%
- 101% and above: 5%



### AGE:

- 18 – 24: 7%
- 25 – 34: 37%
- 35 – 64: 52%
- 65 plus: 4%



### ETHNICITY:

- Hispanic: 15%
- Non-Hispanic: 85%



The home buying process feels overwhelming at the beginning because I felt that I really didn't know what I was doing. I knew that I needed to save up for a decent-sized down-payment, so I did for years. I went through quite a few difficult years, so purchasing my own home as a single person has been a big goal of mine. Through Theresa and Housing Resources, Inc, I was able to gain the knowledge and confidence to move forward through the purchasing process. I was able to

obtain a loan through a local bank and found a really great realtor that made the process smooth. Theresa stayed in contact with me even after my purchase to ensure I had the resources and information I need as a new home-owner. I just moved into my condo and I couldn't feel more grateful and proud!

Thanks!

*Katelyn Kramsky*